

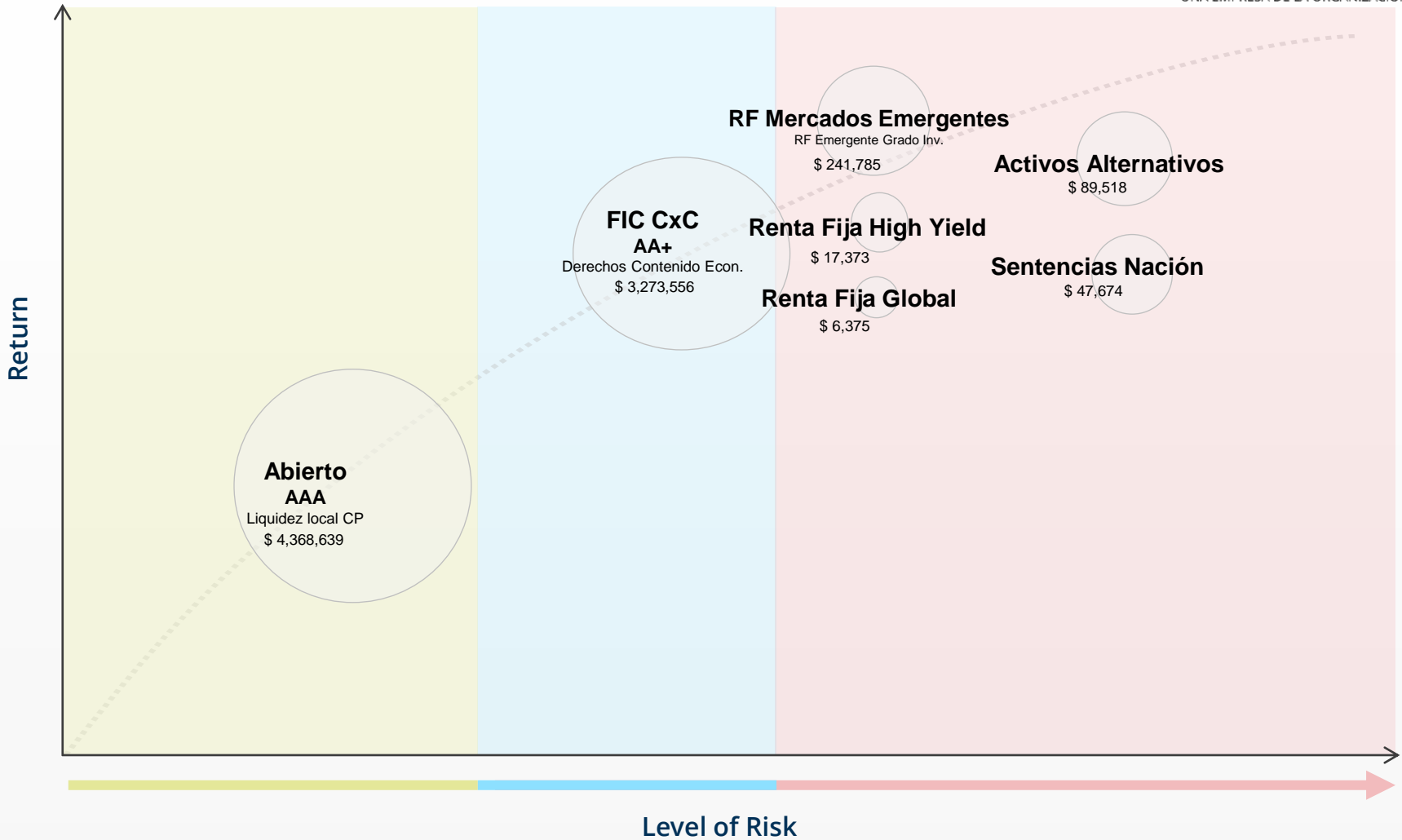
Investment products



By Risk Profile / Product Type

Octubre 2021

Offer from FICs Alianza funds for our clients in 2021



Collective Investment Funds

Category 1: Local Fixed Income



ALIANZA OPEN Fund

Invest between 60% and 80% in TES, bonds and CDTs (Fixed Rate or Indexed) rated AAA and the remaining 40% to 20% in liquidity in savings accounts from AAA rated banks.
The duration will be 180 and 365 days depending on the market view of the Portfolio Manager.

Minimum Amount	COP 10,000 (USD 3)
Locking Period	95% Available the next Day of the deposit
Risk Profile	Conservative
Last Month Yield AE	-3.12%
180 Days Yield AE	0.24%
YTD Yield AE	-0.03%
365 Days Yield AE	0.21%
Fund Manager	Alianza
Ratings <small>BRC Standard & Poor's</small>	F AAA/2+
Exchange Rate Exposure	No

(1) Rentabilidad neta promedio ponderada de todas las participaciones del fondo. La rentabilidad varía de acuerdo al tipo de participación. Cifras al 31 de Octubre de 2021

Collective Investment Funds

Category 2: Global Fixed Income in USD with and without coverage




		
<p>EMERGING MARKETS FIXED INCOME Fund Invests in debt securities, from corporate and / or sovereign issuers, that are denominated in strong currencies such as USD or EUR, and that have a credit rating equal to or greater than investment grade (90% of the fund must be in investment grade securities) and issuers from emerging countries. Fund Manager with more than 25 years of experience in emerging markets:</p> <p>NEUBERGER BERMAN</p>	<p>HIGH YIELD SHORT DURATION FIXED INCOME Fund Primarily invest in short-duration securities that have been issued and placed in the US by companies based and incorporated in the US and that have an average credit rating below BBB or its equivalents. Those values will be denominated in USD.</p> <p>Fund Manager with more than 10 years of experience in the High Yield US Corporate Bond Market:</p> <p>SKY HARBOR GLOBAL FUNDS</p>	<p>GLOBAL FIXED INCOME Fund Invest in fixed income instruments of local and international issuers, which have a credit rating, among the securities to be acquired, the vehicle will focus mainly on short-term high yield fixed income in the United States and fixed income from Emerging markets classified as investment grade. - To eliminate exchange rate risk, the fund may structure exchange rate derivatives for up to 100% of its assets.</p>

Minimum Amount	COP 10,000,000 (USD 2.600)	COP 10,000,000 (USD 2.600)	COP 5,000,000 (USD 1.300)
Locking Period	in/out the 10th of each month	in/out the 5th of each month	30 days
Risk Profile	high risk	high risk	high risk
Last Month Yield AE	-9,31%	-10,87%	-2,74%
180 Days Yield AE	0,88%	-0,51%	0,91%
YTD Yield AE	10,45%	ND	0,44%
365 Days Yield AE	0,16%	ND	1,82%
Fund Manager	Neuberger Berman	Sky Harbor	Alianza
Ratings <small>BRC Standard & Poor's</small>	NA	NA	NA
Exchange Rate Exposure	Yes	Yes	Hedge up to 90% - 100%

(1) Rentabilidad neta promedio ponderada de todas las participaciones del fondo. La rentabilidad varía de acuerdo al tipo de participación. Cifras al 31 de Octubre de 2021

Collective Investment Funds

Category 3: Alternatives

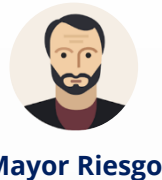
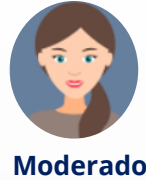
 <p>CXC Fund</p> <p>Invest up to 60% in securities with Economic Content Rights, between 20% and 30% is invested in TES, bonds and CDTs (Fixed Rate or indexed) rated primarily AAA and, the remaining 20% to 30% is in bank savings accounts with minimum rating of AA+. The resources invested in alternative assets are focused on the purchase of invoices, judgments, drafts, promissory notes, checks, contracts and bills.</p>	 <p>ALTERNATIVOS ALIANZA Fund</p> <p>Fund that invests up to 80% in economic content rights, such as sentences, drafts, invoices and securitizations, among others titles, as well as shares in investment portfolios that in turn invest in content rights economic.</p> <p>Enter on the 15th of each month</p>	 <p>SENTENCIAS NACION CLOSED Fund</p> <p>Invests mainly in sentences whose payers are entities of the central government of the Republic of Colombia, can invest up to 100% in alternative local assets (exclusively discount sentences paid by the Nation, directly or indirectly through securitizations), Long term investment 100% is invested in assets with very low liquidity with the possibility of early redemption from year 4 and the possibility of extensions of one year under the terms of the regulations</p>
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Minimum Amount	COP 500,000 (USD 130)	COP 10,000,000 (USD 2.600)	COP 100,000,000 (USD 26.000)
Locking Period	30 Days per Deposit	36 months - renewable	60 months
Risk Profile	High Risk	High Risk	High Risk
Last Month Yield AE	0.95%	3.07%	10.30%
180 Days Yield AE	2.41%	5.47%	8.15%
YTD Yield AE	2.52%	ND	ND
365 Days Yield AE	2.69%	ND	ND
Fund Manager	Alianza	NA	NA
Ratings <small>BRC Standard & Poor's</small>	F-AA+	NA	NA
Exchange Rate Exposure	No	No	No

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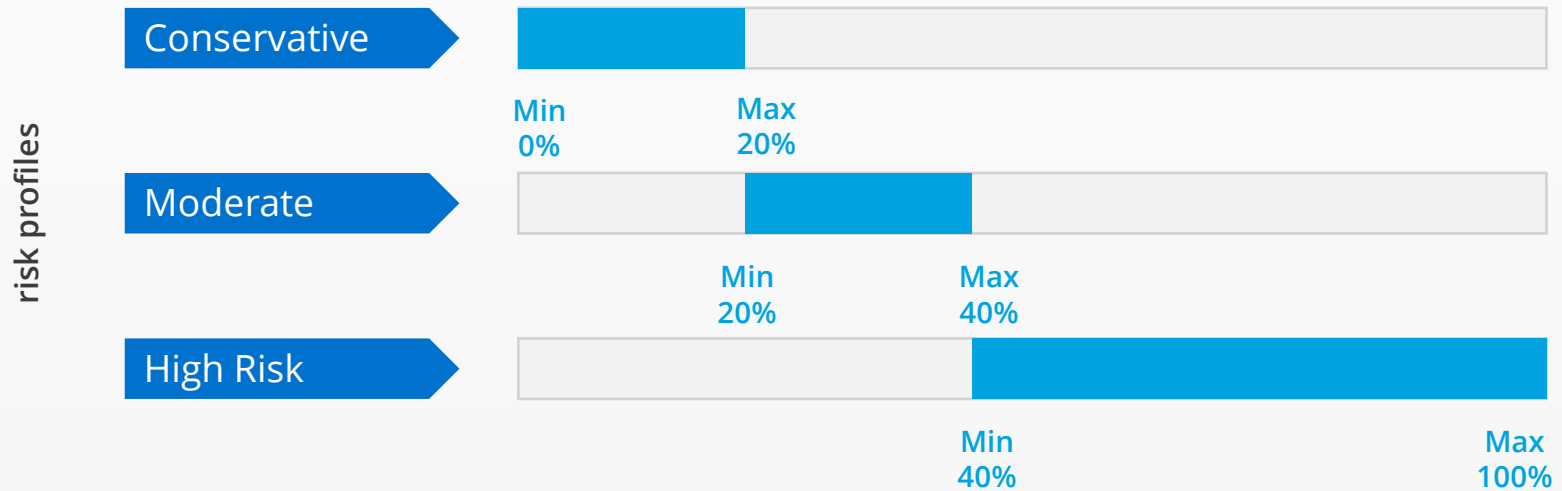
Suitability of our products

At Alianza our customers can quickly identify their risk profile and make the most appropriate investment decisions



Regardless of the risk profile, every customer can have any type of title. The important thing in each profile is the weight that is given to each asset within the portfolio.

Investment Limit in Higher Risk Securities *



* % del portafolio total del cliente, no solo con Alianza, sino con todo el Sistema Financiero Local y externo (similar al % del patrimonio líquido según declaración de renta para PN o al % de las inversiones totales para una PJ)

Strategy and Investments



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Experiencia laboral: Corredores Asociados, Fidupervisoray GNB Sudameris Fiduciaria
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Our Social Media

Alianza transactional portal services



Inscripción cuentas,
encargos propios y de
terceros



Alianza Express



Transferencias a
cuentas y a fondos



Apertura de
encargos sobre
fondos existentes



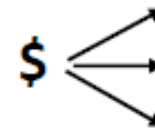
Retiros en cheque



Recaudos PSE



Pagos periódicos



Pagos Masivos

Transfer scheme without GMF tax

Day 1

Day 2



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