



Zafar Khan | CEO, RPost







# **RPOST®** TRUSTED BY MILLIONS, WORLDWIDE

RMAIL® RSIGN® REGISTERED EMAIL™ SECURING EMAIL & DIGITIZING WORKFLOWS WITH E-SIGNATURES

Sample of HealthTech, FinTech & LegalTech Customers

**Sample of Endorsements & Accolades** 





















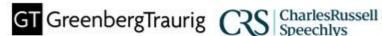


























INNOVATIONSPREIS-IT

**BEST OF 2018** 

mittelstand

COMMUNICATION

























PRE-COVID

Identify workflows with external communications that benefit from better tracking, certified proof of delivery, privacy for compliance, electronic forms, e-sign.





## Registered E-Mail™

Open Track, Delivery, Content Proof



### **Electronic Signatures**

Speed Signoff, Authenticated, Legal



## **Email Encryption**

Data Privacy, Proof of Compliance



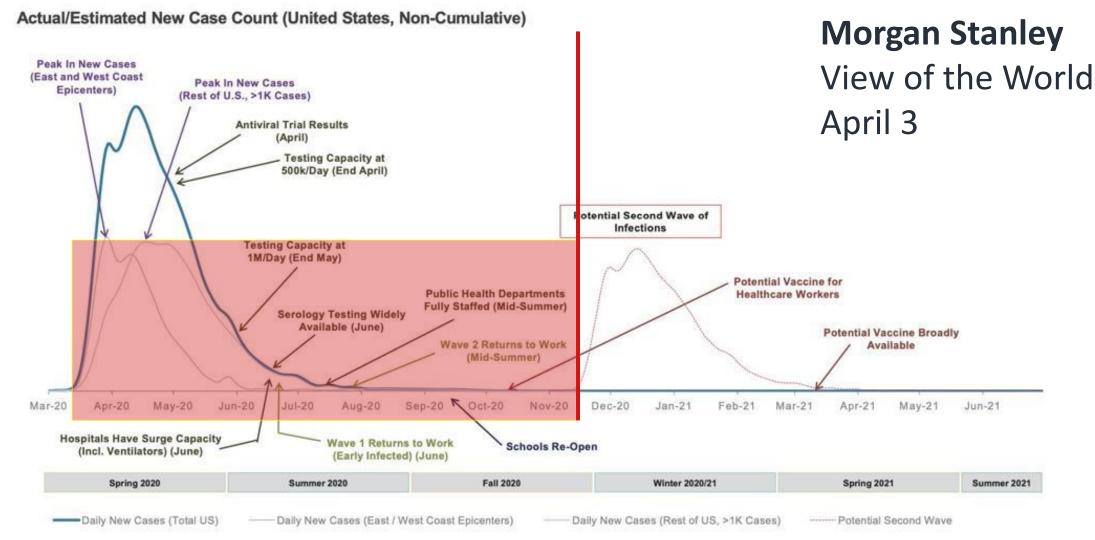






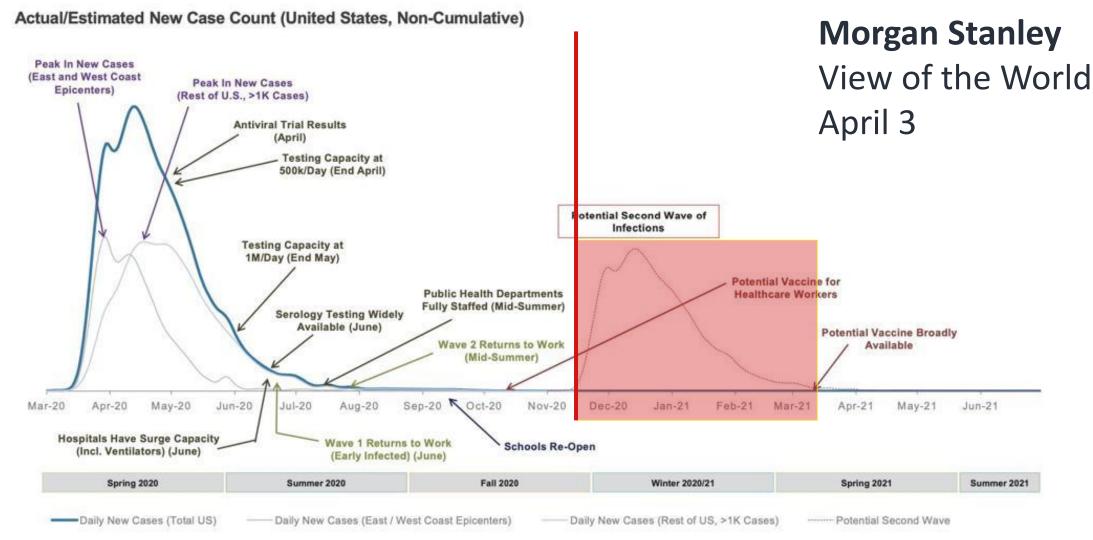
## **TODAY'S NEW REALITY**

## Exhibit 2: Actual/estimated new COVID-19 cases in the US

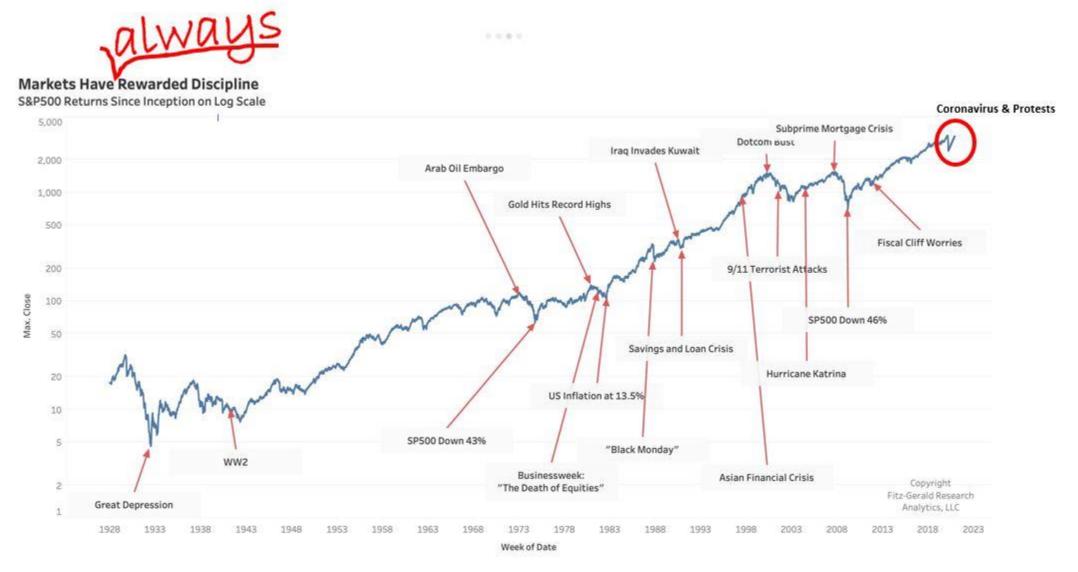


## **TODAY'S NEW REALITY**

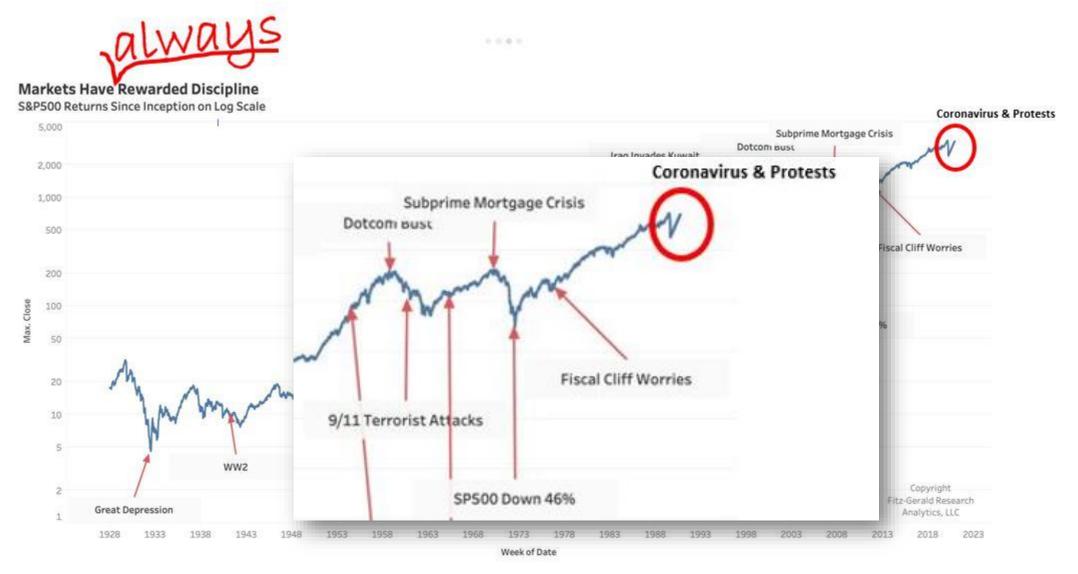
## Exhibit 2: Actual/estimated new COVID-19 cases in the US



# SMALL BLIP, BIG BEHAVIORAL SHIFT



# SMALL BLIP, BIG BEHAVIORAL SHIFT









## **TECH**

**ESSENTIALS** 

**FOR WFH** 

## **#1 BOOKSHELF + WEB CAM**





## **TODAY'S TRENDS**

## WFH ESSENTIALS







## **TODAY'S TRENDS**

## WFH ESSENTIALS: ENTER MICROSOFT TEAMS



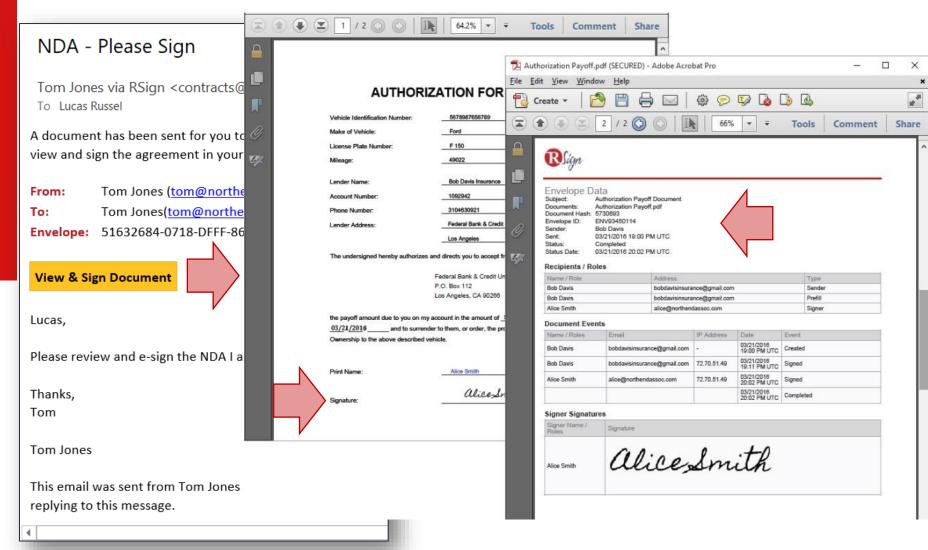




# TECH ESSENTIALS

## **FOR WFH**

## **#2 E-SIGN - FOR A REMOTE WORLD**



# TECH ESSENTIALS

## **FOR WFH**

## **#2 E-SIGN - KEEPS BUSINESS GOING**

## RMail & RSign Platforms

Operations

Documents

Messaging

IT Providers

CloudBlue Distributors

Cloud Marketplaces

Certificate Authorities



#### Operations

We're helping Acturis and its insurance clients safeguard your private data and secure your assets from the unforseen.

READ MORE



#### Operations

We're helping Fern Software make e-loans seamless for banks, putting money in the hands of those in need faster, everywhere.

**READ MORE** 



#### Operations

We're helping Acuity and its accountancy clients with critical e-communications when tracking your finances and assuring compliance.

**READ MORE** 









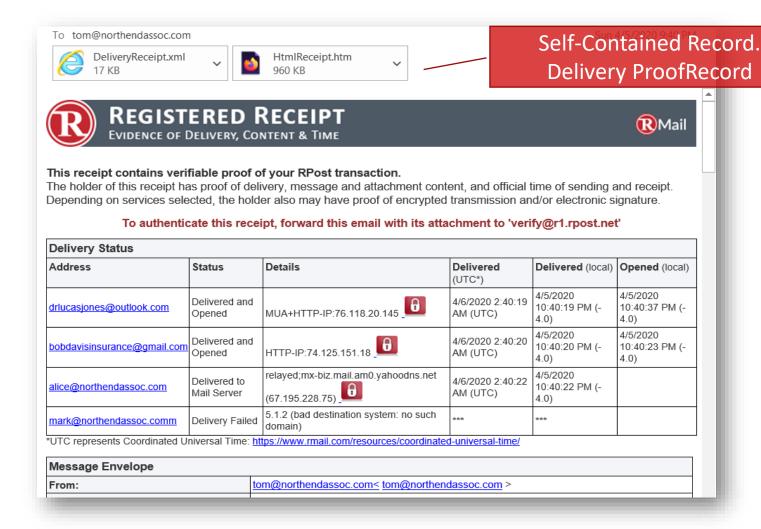


# TECH

## **ESSENTIALS**

**FOR WFH** 

## #4 EMAIL PROOF





## PRE-COVID

## **HEALTHTECH**

- Life Sciences.
- Safety Notices. (Suspected Unexpected Serious Adverse Reaction and Serious Adverse Effect Notices).







## PRE-COVID

## **FINTECH**

- Financial Transaction Management.
- OTC Trade Confirmations.







## PRE-COVID

## **LEGALTECH**

- Digitize Certified Letters.
- Regulatory and Enforcement Notifications.









# PRIVACY & SECURITY IS TRENDING





## TRENDING: MAIN STREET PAYS ATTENTION

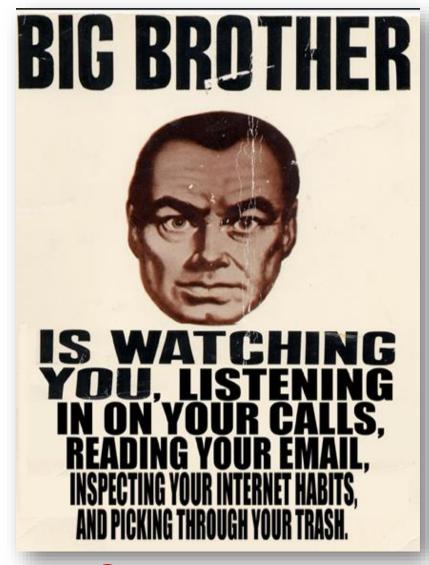




# MESSAGING SECURITY TODAY

IMPORTANT DISCLOSURE: THIS BRIEFING CONTAINS MARKET OPPORTUNITY ASSESSMENTS, MANAGEMENT VIEWS, PROJECTIONS, ASSUMPTIONS FROM INTERNATIONAL OPERATIONS, OTHER FORWARD LOOKING STATEMENTS AND INFORMATION THAT ARE BASED ON ASSUMPTIONS AS TO PAST AND FUTURE EVENTS THAT ARE CURRENTLY UNCERTAIN OR INHERENTLY UNCERTAIN AND SUBJECTIVE.

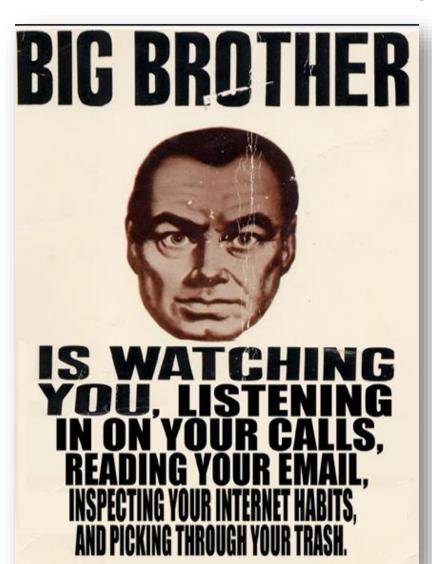
## PRIVACY EVOLVES, "POST-SNOWDEN"



# MESSAGING SECURITY TODAY

IMPORTANT DISCLOSURE: THIS BRIEFING CONTAINS MARKET OPPORTUNITY ASSESSMENTS, MANAGEMENT VIEWS, PROJECTIONS, ASSUMPTIONS FROM INTERNATIONAL OPERATIONS, OTHER FORWARD LOOKING STATEMENTS AND INFORMATION THAT ARE BASED ON ASSUMPTIONS AS TO PAST AND FUTURE EVENTS THAT ARE CURRENTLY UNCERTAIN OR INHERENTLY UNCERTAIN AND SUBJECTIVE.

PRIVACY EVOLVES, "POST-SNOWDEN"







YOU, LISTENING IN ON YOUR CALLS, READING YOUR EMAIL, INSPECTING YOUR INTERNET HABITS, AND PICKING THROUGH YOUR TRASH.





# TECH ESSENTIALS FOR WFH



# #3 PRIVACY (CA PROP 24)







# TECH ESSENTIALS

## **FOR WFH**

# **#3 PRIVACY (AND AWARENESS)**



You have received an encrypted email from Mark Smith. To reply to this message encrypted, please click here.

Jim,

Please note the changes to your policy.

Sincerely,

Mark

Insurance Agency

RPOST PATENTED



# TECH ESSENTIALS

**FOR WFH** 

## **#5 SECURITY, WHALE-HO!**



## **Email Impostor Protection**

Trickiest Phishing Attacks (Whaling!)



**Anti-Spoofing & Abuse** 

SPF, DKIM, and More.



**Anti-Virus & Anti-Spam** 

Multiple Anti-virus, Anti-spam Engines



## **WORK-FROM-HOME + ENTERPRISE**

## WFH ESSENTIALS







Open Track, Delivery, Content Proof



## **Electronic Signatures**

Speed Signoff, Authenticated, Legal



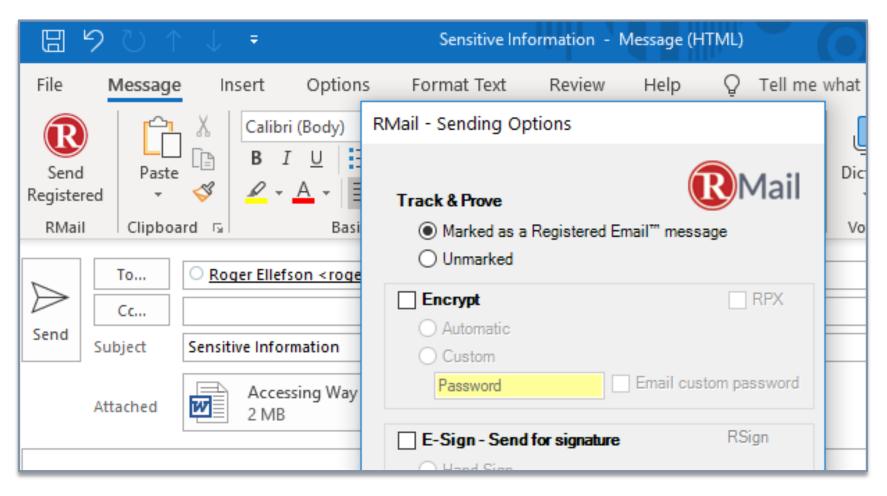
## **Email Encryption**

Data Privacy, Proof of Compliance



## **RMAIL FOR MICROSOFT 365**

## TRACK | PROVE | E-SIGN | ENCRYPT | FILE SHARE







# WFH & **ENTERPRISE**

## **CORE SOFTWARE PLATFORMS**

RMail® and RSign® — used by millions or people throughout the world to track, prove, e-sign, and encrypt high value messages and documents.









## **ACTION: WFH PROGRAM**

## BUILT COALITION, GENERATED GOODWILL & RESULTS







## **BUSINESSES HELPING BUSINESSES** UNITING WITH RPOST®









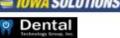










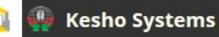












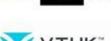




























BIBA







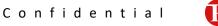














# VALUE OF GLOBAL BRAND

## EACH DISTI BRINGS UNIQUE OPP

RPost has established distribution partnerships, each with specific focus areas.



Largest global tech distributor
Global reach for small-mid-sized businesses



Most strategic, akin to extension of team Pan-Europe dedicated sales staff



Greatest access to large businesses globally Replicate HealthTech, FinTech, LegalTech



Back-door into global customers and governments Opens "Certificate Authority" category





## **DISTRIBUTION MARKETPLACES**



## SECURITY = RMAIL **BUSINESS APPLICATIONS = RSIGN**

Ingram Micro offers over 200 vetted Cloud services with 24/7 support.



### **Business Applications**

Streamline business processes, improve organizational workflows and efficiencies, and drive project deliverables.



#### **Communication & Collaboration**

Empower teams to work together more effectively and securely while removing geographic limitations.



Confidentia

#### Infrastructure

Advance organizational frameworks to reduce costs, risk and resource demands while delivering stronger revenue, support, reliability and operational efficiency.



### **Cloud Management Services**

Deliver timely, responsive and effective global customer support and accelerate technical development and user adoption.



#### Security

Safeguard sensitive data, reinforce business continuity and protect critical business systems.



#### **Vertical Solutions**

Provide industry specific cloud solutions developed by domain experts that address technology and compliance requirements.

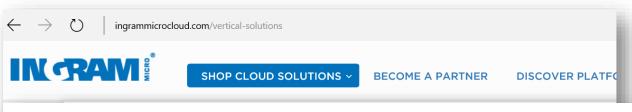


OPERATIONS, OTHER FORWARD LOOKING STATEMENTS AND INFORMATION THAT ARE BASED ON ASSUMPTIONS AS TO PAST AND FUTURE EVENTS THAT ARE CURRENTLY UNCERTAIN





## **DISTRIBUTION MARKETPLACES**



## SECURITY = RMAIL BUSINESS APPLICATIONS = RSIGN

Ingram Micro offers over 200 vetted Cloud services with 24/7 support.



Confidentia

#### **Business Applications**

Streamline business processes, improve organizational workflows and efficiencies, and drive project deliverables.



### **Cloud Management Services**

Deliver timely, responsive and effective global customer support and accelerate technical development and user adoption.



### Security

Safeguard sensitive data, reinforce business continuity and protect critical business systems.





#### **Vertical Solutions**

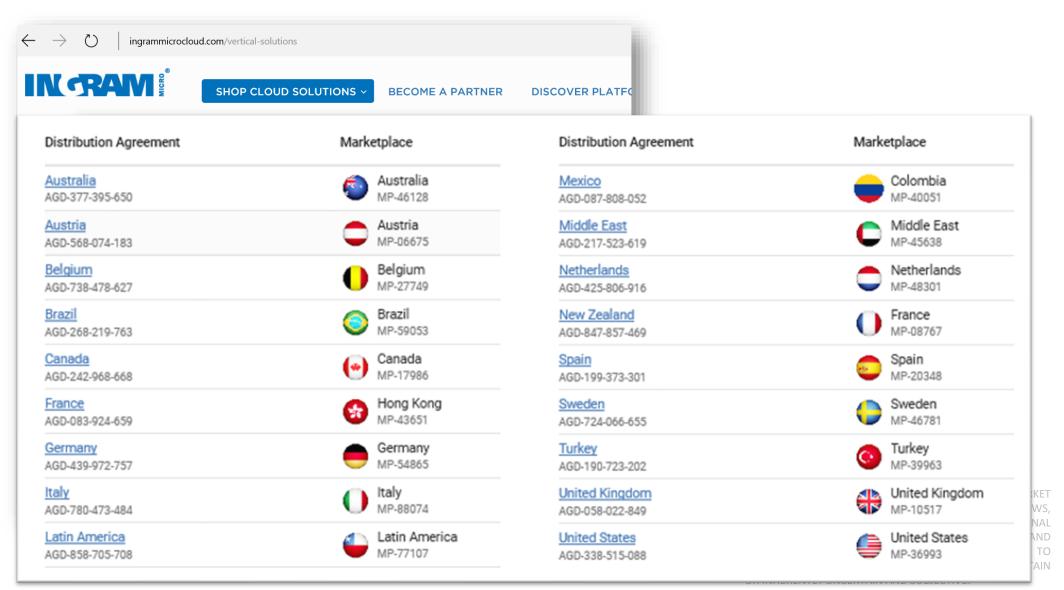
Provide industry specific cloud solutions developed by domain experts that address technology and compliance requirements.

IMPORTANT DISCLOSURE: THIS BRIEFING CONTAINS MARKET OPPORTUNITY ASSESSMENTS, MANAGEMENT VIEWS, PROJECTIONS, ASSUMPTIONS FROM INTERNATIONAL OPERATIONS, OTHER FORWARD LOOKING STATEMENTS AND INFORMATION THAT ARE BASED ON ASSUMPTIONS AS TO PAST AND FUTURE EVENTS THAT ARE CURRENTLY UNCERTAIN OR INHERENTLY UNCERTAIN AND SUBJECTIVE.



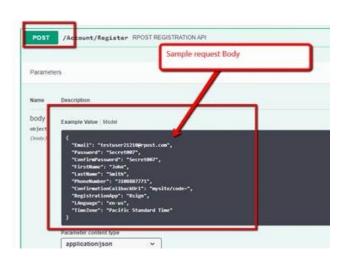


## **NOW LISTED IN 50 COUNTRIES**



Confidential

# ENTERPRISE COST SAVINGS



## **AUTOMATION**

Notable Wins: Track, Prove, E-sign



National RFP process
Selected Registered Email service
Automation with RMail APIs



Ripped out other e-sign system Hooked in RSign APIs

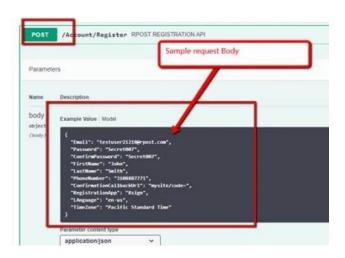




## ENTERPRISE

**COST** 

**SAVINGS** 



## **CROSS-SELL & REPLICATE**

HealthTech, FinTech & LegalTech Customers













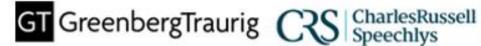
HealthTech: MCKESSON AMGEN







LegalTech:









Diversified:















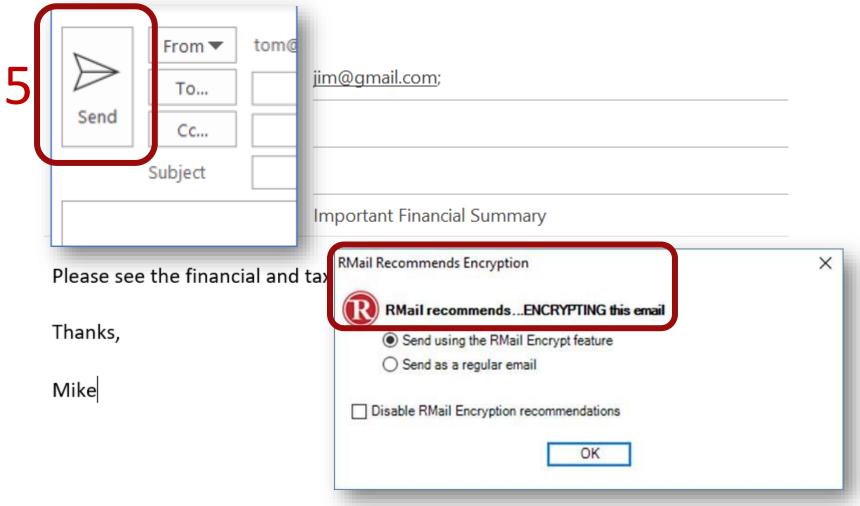
# RMAIL OUTLOOK

## 5. Recommendation

- Content Based Tips
- Remote Manage
- Wire Fraud Protect

## RMAIL RECOMMENDS™

## RECOMMENDS ENCRYPT BASED ON CONTENT RULES







**R**Mail

Products

Solutions

Success Stories

Insights

Pricing

Apps

Support



Demo Login

# E-Sign & E-Security

## RMail | RSign | Registered Email Services

Track. Prove. E-Sign. Encrypt. The Global Standard for Secure & Certified Electronic Communications.

**GET STARTED NOW, FREE** 



# **Zafar Khan** zkhan@rpost.com





